

MINUTES

Date	6 July 2016	
Time	7:32pm - 8:09pm	
Location	BPCC Club Rooms Guy Turner Reserve, Bayswater	
Attendees	Aalap Ghandi (AG) Aria Butcher (AB) Andrew Eustace (AE) Andrew Sharp (AS) Ben Beech (BB) Brendon Trump (BT) David Singleton (DS) Elizabeth Beech (EB) Jason Butcher (JB)	Kylie Southward (KS) Marcus Adams (MA) Melanie Causer (MC) Michele Lockie (ML) Penny Harford (PH) Peter Colosimo (PC) Peter Ruddock (PR) Ralph Wellington (RW) Sarah Smith (SS)
Guests	Nil	
Apologies	Linda Bailey Ray Kazar Timothy Court	
Departures	Nil	

Item No.	Description	Actions
1.	<p>Welcome</p> <p>BB thanked those were able to attend tonight's meeting and acknowledged the apologies of Ray Kazar, Linda Bailey and Timothy Court.</p> <p>BB acknowledged and thanked the 2015/16 committee, coaches, team managers, and captains for all they contributed over the past season. A lot of work went into last season and as a result, we have a lot of positive news to report on.</p>	
2.	<p>Review of Minutes from 2014-15 AGM</p> <p>Andrew Sharp passed the 2015/15 AGM minutes and David Singleton seconded them.</p>	
3.	<p>Presentation of Reports</p> <p>Treasurer's report presented by Vice Treasurer, Andrew Eutace in the absence of Treasurer, Timothy court.</p> <p><u>Summary of Profit</u></p> <p>We are pleased to report we made a profit of \$6280.95 this season which is an increase of \$6012.91 from last season. Although we are officially reporting a profit of \$6280.95, this season we paid last season's Milo invoice of approximately \$5,000.00, replaced the pitch at Guy Turner at a cost of approximately \$4,000.00 and contributed \$1,3000.00 to a joint defibrillator that is shared with the soccer club. If we take this into consideration, our profit would be more in line with \$15,000.00.</p> <p><u>Reporting</u></p> <p>This season we had a bigger focus on tighter financial reporting which you will be able to see in the annual financial report which was released in early July. This will continue to be a focus next season where TC is looking into a Point of Sale system which will be</p>	

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	<p>invaluable when it comes to sales across the bar, canteen and merchandise.</p> <p><u>Cinema Under the Stars</u></p> <p>We had a good season with Cinema Under the starts which saw us achieve a net profit of approximately \$10,000.00. This figure is higher than usual which we are suggesting is due to good weather not impacting on any of our allocated dates. We note that this is not guaranteed every year and we need to be mindful of this in the years to come.</p> <p><u>Con McLoughlin Funds</u></p> <p>We still have \$30k of Con McLoughlin's funds.</p> <p><u>Sponsorship</u></p> <p>Sponsorship reads as being up \$5,000 from lasts season, however it is in fact \$5,000.00 down as the CUTS profits have been amalgamated into it sponsorship.</p> <p>We believe we are in a good position with sponsorship for 2016/17 with \$12,000.00 already secured and we still have several of our existing sponsors to contact to resign for the coming season.</p> <p><u>Merchandise</u></p> <p>Merchandise sales/profits are up from last year. It was our intention this season to have a larger focus on the recording of merchandise sales. RW successfully took on this challenge and we have reported a \$2,000.00 profit.</p> <p>We still have approximately \$1,700.00 worth of merchandise ready to be sold which we can consider as profit</p> <p><u>Bar Revenue</u></p> <p>Bar revenue is in line with last year as was the outlay cost for it.</p> <p><u>Onfield Expenses</u></p> <p>Cricket onfield expenses slightly increased from previous years but that due to two seasons worth of Milo invoices being paid in the one financial year along with the pitch replacement. Taking this into consideration, we are on par with previous years.</p> <p><u>Fees</u></p> <p>This season we took a proactive approach with fee collecting however we want to push harder again for the coming season.</p> <p><u>Season 2016/17</u></p> <p>Next season we would like our end of season profit to be around the \$15,000.00 mark to maintain a comfortable buffer/safety net.</p> <p>Trends suggest we will have a couple of good seasons and then a couple of average seasons so this buffer is important to ensure we remain viable in the quieter seasons.</p> <p>BB asked if there were any questions from attendees. Nil response.</p>	

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4.	<p>Election of Office Bearers</p> <p>Election of Office Bearers presented by Brendon Trump.</p> <p>The following people were nominated to fulfil the roles of President, Vice President, Treasurer, Vice Treasurer and Secretary prior to the AGM:</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-bottom: 10px;"> <thead> <tr> <th>Position</th> <th>Nominated Member</th> <th>Nominated By</th> <th>Seconded By</th> </tr> </thead> <tbody> <tr> <td>President</td> <td>Ben Beech</td> <td>Brendon Trump</td> <td>Melanie Causer</td> </tr> <tr> <td>Vice President</td> <td>Ralph Wellington</td> <td>Melanie Causer</td> <td>Ben Beech</td> </tr> <tr> <td>Vice President</td> <td>Brendon Trump</td> <td>Guy Smith</td> <td>Melanie Causer</td> </tr> <tr> <td>Treasurer</td> <td>Timothy Court</td> <td>Ben Beech</td> <td>Melanie Causer</td> </tr> <tr> <td>Vice Treasurer</td> <td>Andrew Eustace</td> <td>Brendon Trump</td> <td>Guy Smith</td> </tr> <tr> <td>Secretary</td> <td>Melanie Causer</td> <td>Elizabeth Beech</td> <td>Guy Smith</td> </tr> </tbody> </table> <p>No challenges for the above roles</p> <p>The following people were nominated to become general members prior to the AGM:</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-bottom: 10px;"> <thead> <tr> <th>Position</th> <th>Nominated Member</th> <th>Nominated By</th> <th>Seconded By</th> </tr> </thead> <tbody> <tr> <td>General Member</td> <td>Ami Western</td> <td>Michele Lockie</td> <td>Ashleigh Maher</td> </tr> <tr> <td>General Member</td> <td>Ashleigh Maher</td> <td>Sarah Smith</td> <td>Michele Lockie</td> </tr> <tr> <td>General Member</td> <td>Elizabeth Beech</td> <td>Melanie Causer</td> <td>Guy Smith</td> </tr> <tr> <td>General Member</td> <td>Guy Smith</td> <td>Melanie Causer</td> <td>Brendon Trump</td> </tr> <tr> <td>General Member</td> <td>Linda Bailey</td> <td>Michele Lockie</td> <td>Sarah Smith</td> </tr> <tr> <td>General Member</td> <td>Michele Lockie</td> <td>Linda Bailey</td> <td>Sarah Smith</td> </tr> <tr> <td>General Member</td> <td>Ray Kazar</td> <td>Sandra Kazar</td> <td>Brendon Trump</td> </tr> <tr> <td>General Member</td> <td>Sandra Kazar</td> <td>Ray Kazar</td> <td>Brendon Trump</td> </tr> <tr> <td>General Member</td> <td>Sarah Smith</td> <td>Linda Bailey</td> <td>Ashleigh Maher</td> </tr> </tbody> </table> <p>The following people were nominated to become general members at the AGM:</p> <p>Nil</p>	Position	Nominated Member	Nominated By	Seconded By	President	Ben Beech	Brendon Trump	Melanie Causer	Vice President	Ralph Wellington	Melanie Causer	Ben Beech	Vice President	Brendon Trump	Guy Smith	Melanie Causer	Treasurer	Timothy Court	Ben Beech	Melanie Causer	Vice Treasurer	Andrew Eustace	Brendon Trump	Guy Smith	Secretary	Melanie Causer	Elizabeth Beech	Guy Smith	Position	Nominated Member	Nominated By	Seconded By	General Member	Ami Western	Michele Lockie	Ashleigh Maher	General Member	Ashleigh Maher	Sarah Smith	Michele Lockie	General Member	Elizabeth Beech	Melanie Causer	Guy Smith	General Member	Guy Smith	Melanie Causer	Brendon Trump	General Member	Linda Bailey	Michele Lockie	Sarah Smith	General Member	Michele Lockie	Linda Bailey	Sarah Smith	General Member	Ray Kazar	Sandra Kazar	Brendon Trump	General Member	Sandra Kazar	Ray Kazar	Brendon Trump	General Member	Sarah Smith	Linda Bailey	Ashleigh Maher	
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5.	<p>Determination of Subscriptions</p> <p>Determination of Subscriptions presented by Ben Beech.</p> <p>In the past few years we have not had any significant increase in fees. This season we are proposing the following structure:</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-bottom: 10px;"> <thead> <tr> <th></th> <th>Paid Online Before Round 1</th> <th>Paid by Cash/EFT Before Round 1</th> <th>Paid After Round 1</th> </tr> </thead> <tbody> <tr> <td>Seniors</td> <td>\$290.00</td> <td>\$300.00</td> <td>\$450.00</td> </tr> <tr> <td>Student/Apprentice</td> <td>\$200.00</td> <td>\$210.00</td> <td>\$300.00</td> </tr> <tr> <td>Women's</td> <td>\$290.00</td> <td>\$300.00</td> <td>\$450.00</td> </tr> <tr> <td>Vets</td> <td>\$15.00 per game</td> <td>\$15.00 per game</td> <td>\$15.00 per game</td> </tr> <tr> <td>U12</td> <td>No Fees</td> <td>No Fees</td> <td>No Fees</td> </tr> <tr> <td>U14</td> <td>\$60.00</td> <td>\$60.00</td> <td>\$60.00</td> </tr> <tr> <td>U16</td> <td>\$60.00</td> <td>\$60.00</td> <td>\$60.00</td> </tr> </tbody> </table> <p>NB: Junior families to be capped at \$100.00 per family</p> <p>Adhoc to remain at \$20.00 per game. If an individual plays more than six games, full seasonal fees are to be paid</p>		Paid Online Before Round 1	Paid by Cash/EFT Before Round 1	Paid After Round 1	Seniors	\$290.00	\$300.00	\$450.00	Student/Apprentice	\$200.00	\$210.00	\$300.00	Women's	\$290.00	\$300.00	\$450.00	Vets	\$15.00 per game	\$15.00 per game	\$15.00 per game	U12	No Fees	No Fees	No Fees	U14	\$60.00	\$60.00	\$60.00	U16	\$60.00	\$60.00	\$60.00																																					
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	<p><u>Members Feedback from Proposed Structure</u></p> <p>KS: It is a big jump for those going from U16 to seniors. Do we need to stagger payment up to U21?</p> <p>PC: Ensure that all members know a payment is an option providing it is set up with TC prior to round 1.</p> <p>PR: Not paying by round 1 is a common issue. Are we discouraging fee payment by making the price increase such a big jump from pre round 1 payment to post round 1 payment? It may be worthwhile doing a breakdown of what fees cover so members can see where their money is going.</p> <p>JB: Suggests TC change the online fee payment system so a reminder is sent out mid July (post AGM)</p> <p>MA: Send an email to the playing group post AGM outlining the fee structure and links for online payment.</p> <p>The proposed fee structure was put to a vote.</p> <p>All proposals received a majority in favour vote, resulting in the proposed structure being passed for the coming season.</p>	
6.	<p>Nomination of Life Members</p> <p>Nil</p>	
7.	<p>General Business</p> <p>AG: What are onfield plans for the coming season? MA advised he will be hosting a pre-season meeting to discuss plans for the coming season in the next few weeks.</p> <p>RW: Can we book the Knox Club Senior Presentation night now? BB advised we'll look into it early in the season</p> <p>MA: Are we setting up a Point of Sale system for the bar/canteen this season? BB advised TC is looking into a system at the moment which we hope will be suitable for us.</p> <p>KS: Advised that we will need to have someone who is able open up and be at Guy Turner for juniors this season as herself and Colin will no longer have a junior player playing and be around to do this role.</p> <p>BB: Advised we're working on updating honour boards, developing a new honour board for Chickets and are finalising and updating premiership photos before the start of the coming season.</p>	