

Treasurer's Report – Timothy Court

The 2018/2019 was another tough season for the Club and one where if things were to go wrong, it was to going to happen this season.

Once again, our hard work in previous seasons is able to sustain the Club's current challenges, however we need to work hard to break our current trend to see us moving forward again as a Club. The only way this can be achieved is from new people pitching in to help.

Factors that need to be considered when looking at the Income Statement:

- Sponsorship is still significantly down from where it was two seasons ago when it was around \$15000.
- The Bayswater Hotel owes us \$1800 in rebates
- There was no Income from Charity Day as it was not held due to the unavailability of Guy Turner
- Income from CUTS was down on past seasons
- We have outstanding Bills of around \$5000
- We were unable to use Guy Turner after Christmas due to ground works
- We lost the 5th XI

At this point of time we have recorded a profit of \$1800, however taking all of the above into account we are realistically showing a loss of around \$1000. Given all the factors against us this season, this is a big improvement on last season.

	2018/2019	2017/2018	2016/2017	2015/2016	2014/2015
Trading Account	\$5855.11	\$ 5,275.66	\$ 12,535.35	\$ 6,284.98	\$ 304.03
Savings Account	\$39152.87	\$ 39,679.01	\$ 41,010.01	\$ 41,010.01	\$ 41,010.01
\$200 Account	\$2823.68	\$ 2,823.68	\$ 2,823.68	\$ 1,063.68	\$ 1,463.68
Cash on Hand	\$1800	\$0	\$0	\$0	\$0

Thank you to all members of the Committee for their hard work throughout the season and in particular to Mel Causer, Brendon Trump and Ralph Wellington who all made significant contributions above and beyond.

Income	2018/2019	2017/2018	2016/2017	2015/2016	2014/2015
Sales					
Sponsorship	7,257.00	7,630.00	19,800.53	22,015.00	17,958.64
Fundraising	7,358.00	24,741.17	5,627.85	100	7,695.44
Membership/Fees	8,545.00	12,405.45	13,203.08	9,543.92	6,598.96
Cricket	115	65	3,383.00	2,552.62	1,769
Food	0	0	202	0	0
Bar	33,238.19	41,883.60	41,131.53	46,424.90	45,497.09
Vending	0	0	0	0	0
Merchandise	1,785.00	2,705.00	2,258.00	7,473.42	143.48
Social	6,800.00	1,465.00	12,674.00	10,579.53	3,016.88
200 Club	0	0	0	0	815
Total Sales	65,098.19	90,895.22	98,279.99	98,689.39	83,494.49
Miscellaneous Income	\$25.00	350	1,155.00	0	0
Total Income	65,123.19	91,245.22	99,434.99	98,689.39	83,494.49
Cost of Sales					
Sponsorship	0	0	339.2	465	0
Fundraising	6,681.74	19,734.94	1,116.74	737	5,440.32
Food	206.08	156	1,417.75	0	359.6
Bar	24,673.92	35,400.00	32,676.91	28,233.63	28,310.83
Vending	0	0	0	0	0
Merchandise	306.14	9,235.80	5,248.37	5,095.58	4,208.50
Social	1,745.30	0	6,289.55	7,494.16	1,485.83
Total COS	33,613.18	64,526.74	47,088.52	42,025.37	39,805.08
Gross Profit	31,510.01	26,718.48	52,346.47	56,664.02	43,689.41

Expenses					
General & Admin					
Administration	525.8	367.9	336.48	1,159.98	1,640.60
Transaction Fees	9.71	14.28	61.69	20.35	18.19
Merchant Fees	724.07	929.27	723.18	851.85	691.66
Total General & Admin	1,259.58	1,311.45	1,121.35	2,032.18	2,350.45
Onfield					
Onfield Cricket	13,302.50	18,240.57	21,215.32	30,643.52	21,574.60
Coaching & Players	6,559.00	2,553.50	3,700	5,110.00	6,486.60
Total Onfield	19,861.50	20,794.07	24,915.32	35,753.52	28,061.20
Occupancy Costs					
Facilities	4,239.57	6,414.33	11,842.15	7,492.16	7,857.34
Ground Maintenance	0	0	0	0	0
Utilities	4,925.54	4,344.29	6,253.73	6,777.89	8,009.67
Cleaning	0	366.95	0	0	0
Total Occupancy Costs	9,165.11	11,125.57	18,095.88	14,270.05	15,867.01
Total Expenses	30,286.19	33,231.09	44,132.55	52,055.75	46,278.66
Operating Profit	1,223.82	-6,512.61	8,213.92	4,608.27	-2,589.25
Other Income					
Interest Income	196.65	141.52	335.22	470.14	100.26
CUTS	0	0	0	0	4,320.00
Miscellaneous	0	0	183	0	703.27
Utilities	560.74	0	560.24	1,334.47	858.03
Total Other	757.39	141.52	1,078.46	1,804.61	5,981.56

Other Expenses					
CUTS	0	0	0	0	1,555.00
Miscellaneous	127.9	888.6	3,342.01	431.93	1,302.32
Total Other	127.9	888.6	3,294.99	431.93	2,857.32
Net Profit/Loss	1,853.31	-7,259.69	5,950.37	5,980.95	268.04