

## Income Statement @ 1/7/2020

Income	2019/2020	2018/2019	2017/2018	2016/2017	2015/2016	2014/2015
<b>Sales</b>						
Sponsorship	\$9,253.14	\$7,257.00	\$7,630.00	\$19,800.53	\$22,015.00	\$17,958.64
Fundraising	\$14,368.12	\$7,358.00	\$24,741.17	\$5,627.85	\$100.00	\$7,695.44
Membership/Fees	\$8,100.58	\$8,545.00	\$12,405.45	\$13,203.08	\$9,543.92	\$6,598.96
Cricket	\$435.00	\$115.00	\$65.00	\$3,383.00	\$2,552.62	\$1,769.00
Food	\$0.00	\$0.00	\$0.00	\$202.00	\$0.00	\$0.00
Bar	\$41,636.23	\$33,238.19	\$41,883.60	\$41,131.53	\$46,424.90	\$45,497.09
Vending	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Merchandise	\$1,340.00	\$1,785.00	\$2,705.00	\$2,258.00	\$7,473.42	\$143.48
Social	\$280.00	\$6,800.00	\$1,465.00	\$12,674.00	\$10,579.53	\$3,016.88
200 Club	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$815.00
<b>Total Sales</b>	<b>\$75,413.07</b>	<b>\$65,098.19</b>	<b>\$90,895.22</b>	<b>\$98,279.99</b>	<b>\$98,689.39</b>	<b>\$83,494.49</b>
Miscellaneous Income	\$0.00	\$25.00	\$350.00	\$1,155.00	\$0.00	\$0.00
<b>Total Income</b>	<b>\$75,413.07</b>	<b>\$65,123.19</b>	<b>\$91,245.22</b>	<b>\$99,434.99</b>	<b>\$98,689.39</b>	<b>\$83,494.49</b>
<b>Cost of Sales</b>						
Sponsorship	\$300.00	\$0.00	\$0.00	\$339.20	\$465.00	\$0.00
Fundraising	\$8,610.02	\$6,681.74	\$19,734.94	\$1,116.74	\$737.00	\$5,440.32
Food	\$229.95	\$206.08	\$156.00	\$1,417.75	\$0.00	\$359.60
Bar	\$30,880.82	\$24,673.92	\$35,400.00	\$32,676.91	\$28,233.63	\$28,310.83
Vending	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Merchandise	\$9,529.47	\$306.14	\$9,235.80	\$5,248.37	\$5,095.58	\$4,208.50
Social	\$350.00	\$1,745.30	\$0.00	\$6,289.55	\$7,494.16	\$1,485.83
<b>Total COS</b>	<b>\$49,900.26</b>	<b>\$33,613.18</b>	<b>\$64,526.74</b>	<b>\$47,088.52</b>	<b>\$42,025.37</b>	<b>\$39,805.08</b>
<b>Gross Profit</b>	<b>\$25,512.81</b>	<b>\$31,510.01</b>	<b>\$26,718.48</b>	<b>\$52,346.47</b>	<b>\$56,664.02</b>	<b>\$43,689.41</b>
<b>Expenses</b>						
<b>General &amp; Admin</b>						
Administration	\$1,453.42	\$525.80	\$367.90	\$336.48	\$1,159.98	\$1,640.60
Transaction Fees	\$139.28	\$9.71	\$14.28	\$61.69	\$20.35	\$18.19
Merchant Fees	\$742.05	\$724.07	\$929.27	\$723.18	\$851.85	\$691.66
<b>Total General &amp; Admin</b>	<b>\$2,334.75</b>	<b>\$1,259.58</b>	<b>\$1,311.45</b>	<b>\$1,121.35</b>	<b>\$2,032.18</b>	<b>\$2,350.45</b>
<b>Onfield</b>						
Onfield Cricket	\$15,325.13	\$13,302.50	\$18,240.57	\$21,215.32	\$30,643.52	\$21,574.60
Coaching & Players	\$6,000.00	\$6,559.00	\$2,553.50	\$3,700.00	\$5,110.00	\$6,486.60
<b>Total Onfield</b>	<b>\$21,325.13</b>	<b>\$19,861.50</b>	<b>\$20,794.07</b>	<b>\$24,915.32</b>	<b>\$35,753.52</b>	<b>\$28,061.20</b>
<b>Occupancy Costs</b>						
Facilities	\$5,941.71	\$4,239.57	\$6,414.33	\$11,842.15	\$7,492.16	\$7,857.34
Ground Maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Utilities	\$6,139.93	\$4,925.54	\$4,344.29	\$6,253.73	\$6,777.89	\$8,009.67
Cleaning	\$0.00	\$0.00	\$366.95	\$0.00	\$0.00	\$0.00

Total Occupancy Costs	\$12,081.64	\$9,165.11	\$11,125.57	\$18,095.88	\$14,270.05	\$15,867.01
Total Expenses	\$35,741.52	\$30,286.19	\$33,231.09	\$44,132.55	\$52,055.75	\$46,278.66
Operating Profit	<b>-\$10,228.71</b>	\$1,223.82	<b>-\$6,512.61</b>	\$8,213.92	\$4,608.27	<b>-\$2,589.25</b>
<b>Other Income</b>						
Interest Income	\$53.38	\$196.65	\$141.52	\$335.22	\$470.14	\$100.26
CUTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,320.00
Miscellaneous	\$0.00	\$0.00	\$0.00	\$183.00	\$0.00	\$703.27
Utilities	\$1,231.44	\$560.74	\$0.00	\$560.24	\$1,334.47	\$858.03
Total Other	\$1,284.82	\$757.39	\$141.52	\$1,078.46	\$1,804.61	\$5,981.56
<b>Other Expenses</b>						
CUTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,555.00
Miscellaneous	\$756.30	\$127.90	\$888.60	\$3,342.01	\$431.93	\$1,302.32
Total Other	\$756.30	\$127.90	\$888.60	\$3,294.99	\$431.93	\$2,857.32
<b>Net Profit/Loss</b>	<b>-\$9,700.19</b>	\$1,853.31	<b>-\$7,259.69</b>	\$5,950.37	\$5,980.95	\$268.04
<b>Accounts Receivable</b>						
Council COVID Grant	\$1,000.00					
State Govt COID Grant	\$1,000.00					
Cricket Victoria	\$425.00					
Merchandise from 18/19	\$5,398.00					
Vending Machine	\$2,000.00					
<b>Theoretical Operating P&amp;L</b>	<b>\$122.81</b>					
<b>Bank Accounts</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>
Trading Account	\$791.97	\$3,608.34	\$5,275.66	\$12,535.35	\$6,284.98	\$304.03
Savings Account	\$34,679.01	\$41,168.48	\$39,679.01	\$41,010.01	\$41,010.01	\$41,010.01
Cash on Hand	\$1,267.94	\$1,662.29	\$0.00	\$0.00	\$0.00	\$0.00
	\$36,738.92	\$46,439.11	\$44,954.67	\$53,545.36	\$47,294.99	\$41,314.04
<b>Stock/Assets</b>						
Vending Machine	\$6,160.00					
Merchandise	\$10,000.00					